



BatchMaster QuickBooks Edition to Scale Your **Process Manufacturing**



QuickBooks is a trusted tool for accounting, but it offers limited inventory management and manufacturing features - such as batch production, formula and recipe management, planning and scheduling, costing and analysis, compliance and traceability, and quality assurance – core capabilities that process manufacturers need.

As process manufacturers grow, they look for function-specific solutions to extend QuickBooks with inventory management and manufacturing capabilities. However, most of these solutions fall short — offering limited functionality, poor integration, and lacking industry-specific capabilities.

BatchMaster QuickBooks Edition fills these gaps with seamless integration and functionality that gives manufacturers complete control over production, inventory, quality, and compliance. This powerful combination ensures real-time data synchronization across both financial and operational functions, reduces manual tasks, and enables manufacturers to scale efficiently while retaining QuickBooks for accounting.



Challenges Process Manufacturers Face with QuickBooks



Limited Inventory Management & Lack of Traceability



Fragmented Data Hindering Decision-Making



Basic Production Capabilities, No Integrated Quality Control



No Batch Control for Process-Specific Manufacturing



Restricted Costing Methods Limiting Flexibility for Different Manufacturing Needs



No Support for Advanced Production Planning and Scheduling



Scalability Issues Leading to Manual Workarounds



Lack of Compliance Features for Industry-Specific Needs

Integrate BatchMaster with QuickBooks

As they grow, and their operations become more complex, Process manufacturers are reluctant to replace QuickBooks due to its familiarity, ease of use, and reliable accounting features. As a result, they often resort to using disparate tools and systems to manage the non-accounting aspects of their operations, leading to fragmented processes and inefficiencies.

With BatchMaster QuickBooks Edition, there's no need to abandon QuickBooks. The seamless integration enables manufacturers to continue using QuickBooks for accounting while efficiently managing all manufacturing functions within BatchMaster.

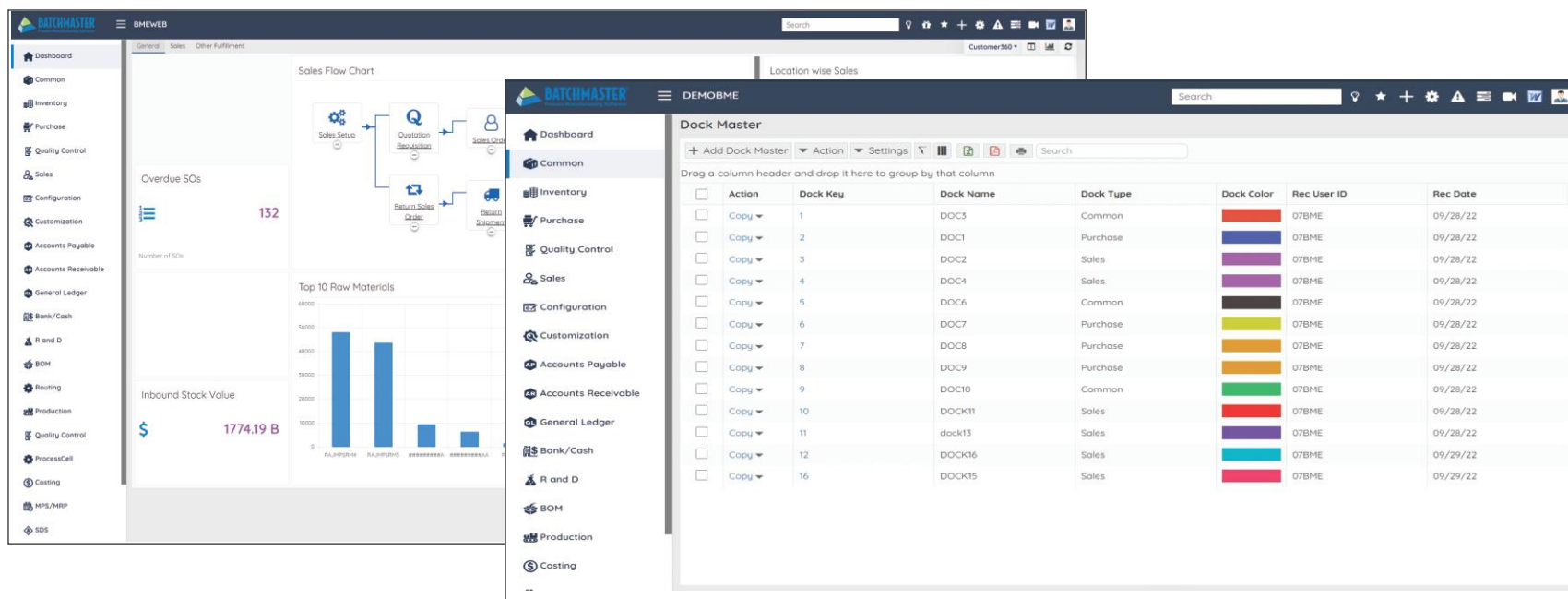


Supported QuickBooks Versions:
Online and Desktop








Why BatchMaster is the Leading Business Management Solution for Process Manufacturers?


- ✓ 30+ years of Leadership in Process Manufacturing and Distribution-Focused ERP Solutions
- ✓ Best-in-class, industry-specific functionality with robust quality and compliance features
- ✓ Industry solutions for process manufacturing industries like Food & Beverage, Chemical, Pharmaceutical/Life Science, Nutraceutical, Personal Care and Cosmetic and other micro verticals
- ✓ Seamless integration with QuickBooks while streamlining all aspects of your manufacturing business
- ✓ Simplifies complex formulas and recipes to meet the highest production standards
- ✓ Fully web-based ERP with mobile applications and a modern, user-friendly interface



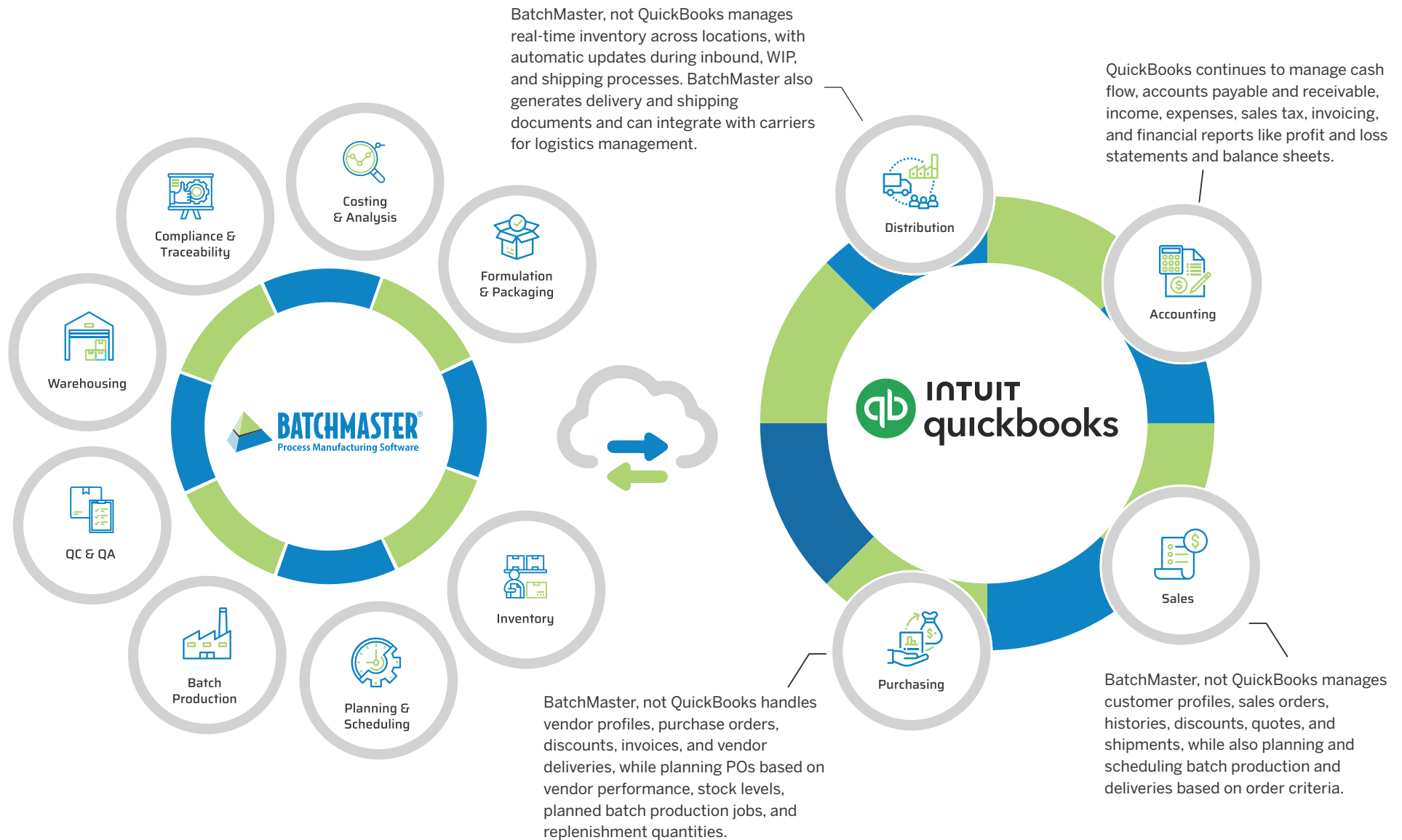
How BatchMaster Extends QuickBooks

BatchMaster integrates seamlessly with QuickBooks, synchronizing real-time financial data across Accounts Receivable (AR), Accounts Payable (AP), and General Ledger (GL). It enables efficient management of sales orders, purchasing, batch production, planning & scheduling, quality control, compliance tracking, and advanced inventory management and warehousing, extending QuickBooks' capabilities beyond accounting.

Feature/Functionality	 INTUIT quickbooks	 BATCHMASTER [®] Process Manufacturing Software
 Inventory Management	<ul style="list-style-type: none"> • Basic inventory control with a single costing method (weighted average or FIFO). • Limited flexibility for complex inventory needs. 	<ul style="list-style-type: none"> • Advanced inventory management with multiple costing methods (for example, LIFO, FIFO, lot costing, standard costing). • Real-time inventory updates across locations with batch-level and serial-level traceability, including item-specific specifications and lot-level attributes to ensure regulatory compliance and precision in production.
 Costing	<ul style="list-style-type: none"> • Basic costing with limited support for production complexity and no material consumption tracking. 	<ul style="list-style-type: none"> • Advanced costing tracks raw materials, labor, overhead, and losses for precise control. Batch and lot sizing, integrated with process routing, enables comprehensive cost analysis. Scenarios for different packaging options provide margin and markup visibility, helping with better decision-making.
 Formula & Recipe Management	<ul style="list-style-type: none"> • No built-in features for recipe or formula management. 	<ul style="list-style-type: none"> • Comprehensive formulation module for managing recipes and formulations, with version control and built-in workflow. • Automatically calculates attributes such as physical and chemical properties, nutritional analysis, and more.

Feature/Functionality	 INTUIT quickbooks	 BATCHMASTER Process Manufacturing Software
 Batch Production	<ul style="list-style-type: none"> • No built-in batch production feature. 	<ul style="list-style-type: none"> • Dynamically adjust batch sizes, reduce waste, and optimize schedules. • Allows job prioritization, auto-converts sales orders to production orders, and enables real-time formula adjustments with automatic back flushing for accurate inventory tracking.
 Supply Chain & Logistics Management	<ul style="list-style-type: none"> • Limited shipping capabilities. 	<ul style="list-style-type: none"> • Comprehensive shipping and receiving management, automated replenishment, advanced planning (MRP/MPS), and warehouse management system (WMS) for optimized inventory handling and traceability, ensuring adherence to industry-specific regulations.
 Quality Management	<ul style="list-style-type: none"> • No quality control capabilities. 	<ul style="list-style-type: none"> • Integrated quality control (QC) processes for incoming materials, in-process testing, and production. Supports item- and vendor-specific QC specifications, ensuring product quality standards are met.
 Compliance	<ul style="list-style-type: none"> • Focuses mainly on financial compliance with basic auditing and tax reporting. 	<ul style="list-style-type: none"> • Industry-specific compliance features, lot traceability, recall management, and compliance reporting (for example, FDA, cGMP) for regulated industries.

BatchMaster QuickBooks Edition: Quick Integration Snapshot



Some of our Customers Using BatchMaster QuickBooks Edition



Core Capabilities



Laboratory & Formula Management

Ensure formula security with approval processes and audit trails, featuring version control, rollback, dynamic reformulation, "what if" analysis, and side-by-side comparisons



Planning & Scheduling (MRP/MPS)

Directly transfer MPS/MRP orders to purchase and production, handle both make-to-stock and make-to-order demands, and auto generate production schedules based on demand



Batch Production

Dynamically size and prioritize batch jobs. Auto-create production orders from sales orders and adjust formulas before and during WIP



Inventory Management

Manage lot-controlled inventory based on quality status, expiration dates, and potency values. Perform physical counts and inventory revaluation, and track inventory adjustments and movements



Traceability & Compliance

Track products from receipt to shipment and vice-versa, speed up lot recalls and audits, and support requirements such as FDA, 21 CFR Part 11, GFSI and cGMP



Quality Control & Quality Assurance

Establish library of standardized QC tests and sample plans. Define QC tests for formulas, raw materials, intermediates, and finished goods; and analyze results by item, lot, batch job, and vendor

Core Capabilities



Product Costing

Calculate expected finished good costs, including intermediates and assemblies, based upon cost rollup of ingredients and packaging, and labor, setup, and other production costs



Sales Management

Easily generate sales quotations & orders, handle returns, and transfer quotes to orders, and orders to shipments with one click. Apply volume-based pricing, discounts, and mark-ups



Purchase Management

Create purchase requests and orders, define approvals, and manage multiple pricelists for purchases, returns, and agreements, ensuring cGMP materials are sourced from specific vendors



Warehouse Management

Perform warehouse tasks like receiving, putaway, picking, packing, and shipping directly from a mobile device. Capture and validate data in real-time for error-free transactions and enhanced efficiency



Manufacturing Execution System (MES)

Track and document production activities in real-time. Capture production data directly from the shop floor using mobile devices, ensuring visibility, control, and efficiency through automated and validated processes

Business Benefits



Streamline, standardize, and scale up production and business operations



Improve decision-making with increased visibility, granularity, and real-time data



Make agile adjustments to meet dynamic market demands



Ensure compliance and quality that meet stringent regulatory requirements



Accelerate production cycles and product development



Increase inventory turns and minimize expired inventory



Integrate financials and operations with BatchMaster and QuickBooks, eliminating data silos and manual tasks



Control margins and boost profitability with cost tracking across materials, labor, and overhead



Comprehensive product and process traceability for enhanced recall readiness

Customer Success Spotlight: TeaAroma Inc



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The ability to integrate BatchMaster with QuickBooks was essential for us. We didn't want to lose familiarity with QuickBooks but needed advanced manufacturing capabilities. BatchMaster gave us the best of both worlds.

Logan Moon
Senior Accounting Manager
Tea Aroma Inc.

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The Challenge:

TeaAroma, a leading distributor of Korean teas and coffee products, struggled with operational bottlenecks while relying solely on QuickBooks. They faced inventory inaccuracies, lack of production visibility, and time-consuming manual processes. Decision-making was hindered due to lack of real-time data, and tracking raw material consumption was cumbersome, affecting their ability to control costs efficiently.

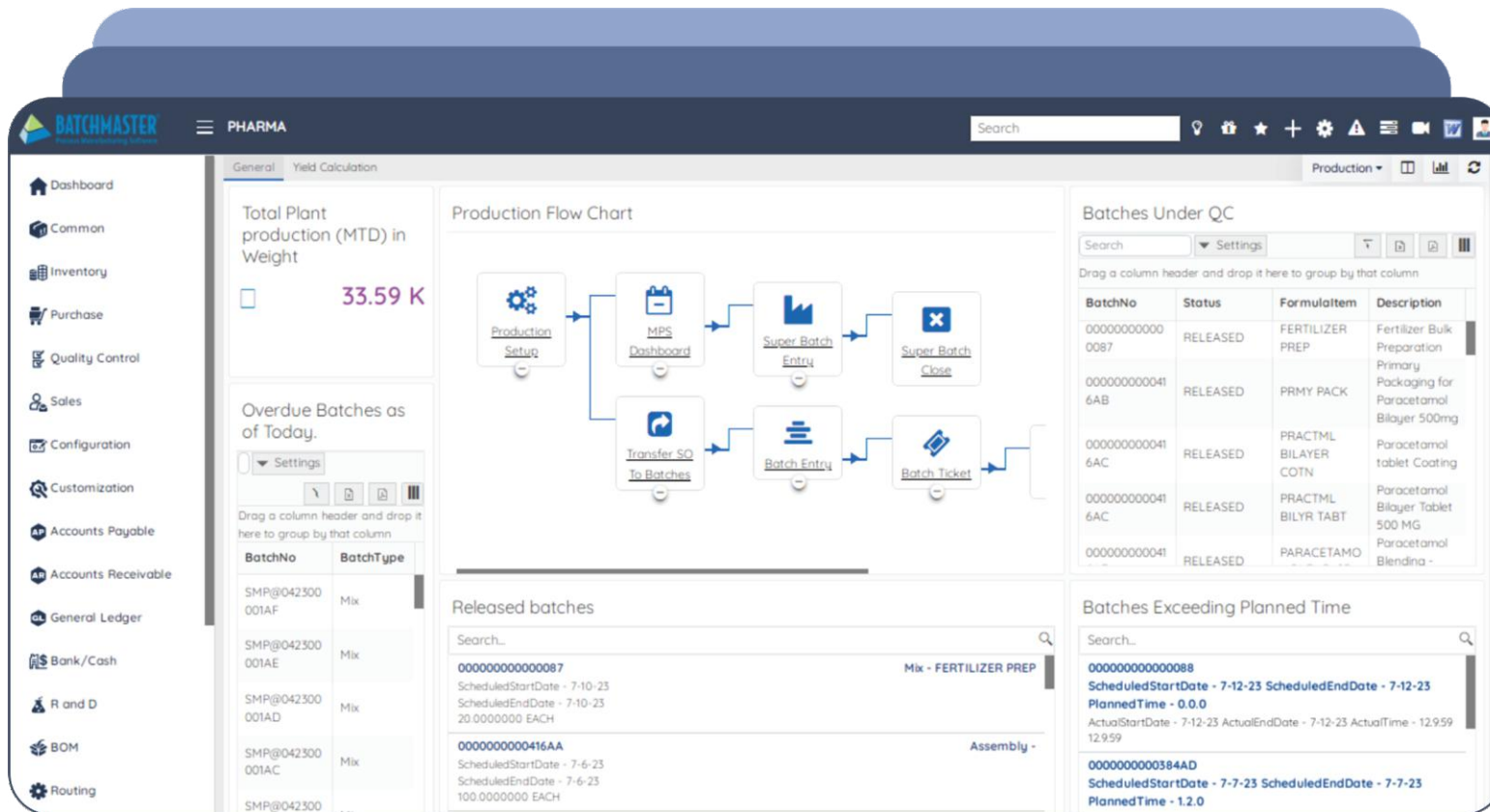
The Results:

- ✓ Transitioned from manual quarterly inventory counts to real-time visibility.
- ✓ Calculated exact product costs, factoring in every ounce of material loss during production.
- ✓ Automated reporting replaced manual calculations, saving hours.
- ✓ Enabled faster and more accurate pricing and inventory management decisions.
- ✓ Leveraged BatchMaster's quality module to track third-party lab tests.
- ✓ Quickly traced issues back to the source, ensuring compliance with industry standards.
- ✓ Eliminated duplicate data entry and ensured real-time synchronization of accounts receivable, accounts payable, and general ledger.
- ✓ Retained the ease and familiarity of QuickBooks while expanding manufacturing capabilities.

Why TeaAroma Choose BatchMaster QuickBooks Edition against other players?

TeaAroma chose BatchMaster ERP for its food production-specific features, seamless QuickBooks integration, real-time reporting, and robust inventory, quality, and compliance management." with "TeaAroma chose BatchMaster for its unmatched specialization in the food industry and the convenience of a modern, web-based solution that integrates seamlessly with QuickBooks while providing real-time reporting, and robust inventory, quality, and compliance management.

[Watch the TeaAroma Story](#)



Achieve More with BatchMaster QuickBooks Edition

BatchMaster and QuickBooks work together to give you full control over every aspect of your business- accounting and manufacturing combined.

Schedule a Demo

Contact us to learn more:



www.batchmaster.com | ☎ 949.583.1646 x 2