





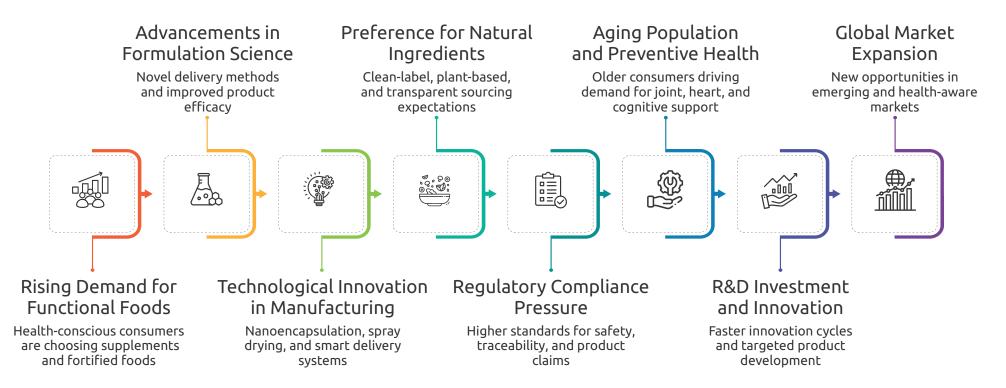
Empowering Nutraceutical Growth— From Lab to Label



The nutraceutical industry is evolving rapidly, fueled by consumer demand for functional foods, dietary supplements, and clean-label, science-backed health products. From aging population seeking preventive care to younger consumers focused on immunity, energy, and well-being, the shift toward personalized nutrition is redefining how products are formulated and delivered.

This growth is further accelerated by advancements in formulation science, manufacturing technologies, and digital health. As regulatory requirements tighten and innovation cycles shorten, manufacturers must balance speed, compliance, and quality like never before.

Key Growth Drivers Shaping Nutraceutical Manufacturing







www.batchmaster.com







Challenges Nutraceutical Manufacturers Face

The nutraceutical industry is booming, but with growth comes complexity and challenges. From maintaining quality to ensuring compliance, nutraceutical manufacturers face unique operational and regulatory hurdles that demand specialized, industry-specific ERP solutions.



Regulatory Compliance and Traceability

Navigating strict FDA guidelines and cGMP standards is essential for staying audit-ready and compliant. Yet, many manufacturers struggle with:

- Ensuring complete traceability across ingredients, intermediates, and finished goods
- Managing Master Batch Records (MBR) and Batch Manufacturing Records (BMR) without errors
- Meeting label claim requirements with precise formulation and documentation
- Tracking and managing deviations, recalls, and adverse events in real time

Risk: Inadequate tracking or compliance can result in costly recalls, regulatory penalties, or brand damage.



Quality Control and Assurance at Every Stage

Maintaining consistent product quality, from raw material intake to final packaging, requires multi-level testing and control mechanisms. Nutraceutical manufacturers often face:

- Variability in herbal ingredients due to seasonality and origin
- Risk of contamination (e.g., heavy metals, microbes, pesticides)
- Lack of robust systems for Certificate of Analysis (COA) validation, in-process testing, and stability checks

Risk: Without automated QA/QC processes, businesses face production delays, high rejection rates, and noncompliance issues.







Complex Supply Chains and Inventory Management

Nutraceutical manufacturers often deal with a wide range of raw materials, many of which have short shelf lives or require specialized handling. Some of the challenges they face include:

- Difficulty in sourcing authentic and potent ingredients
- Challenges with FEFO (First Expired, First Out) inventory control
- Supply chain visibility issues with subcontractors and third-party vendors

Risk: Poor inventory planning leads to wastage, missed batch production, and rising operational costs.



Product Development and Formulation Complexity

Bringing a new product to market isn't just about innovation—it's about precision. However, Nutraceutical manufacturers often find themselves stuck in product development facing issues such as:

- Variability in active ingredient potency and bioavailability
- Difficulty balancing active loads with dosage form limitations (especially for seniors or children)
- Stability concerns due to oxidation, hygroscopicity, or thermal sensitivity

Risk: Inaccurate formulations or product instability can delay launches, inflated costs, or lead to label claim violations.





Operational Inefficiencies and Paper-Based Processes

Despite the complexity of nutraceutical manufacturing, many businesses still rely on outdated, manual workflows, which lead them to challenges such as:

- Paper-based checklists and inspection logs prone to errors or backdating
- Inability to scale or automate contract manufacturing operations (e.g., private-label jobs)
- Lack of real-time visibility into production scheduling and capacity

Risk: Operational inefficiencies and delays directly impact profitability and customer satisfaction.



Contract Manufacturing and Custom Formulation

Contract manufacturers or businesses operating under private-label, white-label, or custom formulation models face additional hurdles:

- Handling customer-supplied ingredients and packaging specs
- Managing multiple versions of the same product for different brands
- Tracking and segregating inventory by client or project
- Generating brand-specific documentation (e.g., COAs, Supplement Facts, labeling)
- Coordinating subcontracted operations with full traceability and timely reporting

Risk: Poor handling of contract jobs can lead to inventory errors, missed deadlines, and lost client trust.





What's at Stake if These Challenges Aren't Addressed?	How BatchMaster Nutraceutical Edition Mitigates These Risks
Non-Compliance Risks Missed audits, failed inspections, and regulatory penalties	Regulatory Confidence Ensure compliance with FDA 21 CFR Part 111, cGMP, and global labeling standards with built-in controls and documentation
Costly Product Recalls Quality issues and traceability failures trigger widespread recalls	Full Traceability Track every lot from raw material to finished product with one-click recalls and audit-ready batch records
Lost Revenue Opportunities Delays in product launches due to poor formulation or inventory issues	Accelerated Product Development Speed up formulation, approvals, and go-to-market cycles with built-in PLM tools and costing analysis
Damaged Brand Reputation Inconsistent quality and late deliveries impact customer trust	Consistent Product Quality Embed QA/QC at every stage to ensure quality, compliance, and customer satisfaction
Profit Erosion Waste, rework, and inefficiencies hurt margins in a competitive market	Operational Efficiency Streamline processes, reduce manual work, and increase production agility to protect margins and scale operations





Why do Nutraceutical Manufacturers Trust BatchMaster?

Nutraceutical manufacturers need more than a standard ERP. They need a solution and partner that truly addresses their unique challenges. BatchMaster delivers tailored solutions designed specifically for the industry, ensuring precision, compliance, traceability, and efficiency at every step. Here's what sets us apart:



30+ Years of Nutraceutical Expertise



Purpose-Built for the Nutraceutical Industry



Comprehensive Manufacturing Capabilities

With over three decades of specialization, BatchMaster embeds proven industry best practices to address the real-world needs of nutraceutical manufacturers.

Engineered to meet critical requirements, from precise formulation and batch production to stringent regulatory compliance.

Seamlessly manage all aspects of your business with advanced features, including Formulation and R&D Lab, Inventory and Manufacturing Management, Traceability and Compliance, Costing and Quality, Planning and Scheduling, and



Modern Cloud ERP with a Web-Based, Intuitive Interface



End-to-End In-House Support

Gain anytime, anywhere access to your operations. Visualize real-time data, drill into reports, and empower your teams with a modern, user-friendly platform.

Our full-service expertise includes implementation, services, customer support, and more—all delivered by our dedicated in-house team.



Driving Nutraceutical Excellence Across Key Segments



Vitamins and Dietary Supplements



Functional Foods and Beverages

Vitamins, Minerals, Antioxidants and Anti-Aging, Omega-3 and Essential Fatty Acids, Amino Acids, Specialty Supplements, Chewables and Gummies Functional Foods, Functional Beverages, Probiotics and Gut Health, Dairy Products, Liquid Shots, Specialty Juices, Snacks with Functional Benefits



Sports and Specialized Nutrition



Medicinal and Botanical Products

Protein Bars and Powders, Sports Drinks, Energy Drinks for Performance, Amino Acid Supplements, Pre- and Post-Workout Nutrition, Weight Management Products Herbal Supplements, Plant-Based and Vegan Nutrition, Botanical Extracts, Natural Functional Foods, Ayurvedic and Traditional Medicine Products, Organic Nutrition, Medicinal Mushrooms

Some of Our Nutraceutical Customers

















BatchMaster Nutraceutical Edition is an end-to-end ERP solution designed to manage every critical function of your nutraceutical business. From early-stage R&D and formulation through production, compliance, traceability, quality, and final fulfillment, every part of the system is built to work seamlessly together—delivering process precision, visibility, and scalability across your operations.









Planning



Laboratory





Costing

Customer and Prospect Management

Master Production Schedule (MPS)

Lab Notebook

Formulation

Multiple Costing Models

Sales Quotations, Orders, Contracts

Material Requirement Planning (MRP)

Physical Properties Analysis Bill of Materials and Process Routings

What If Cost Analysis

Volume-Based and Promotional Pricing

Scheduling

Nutrition Analysis

Work Instructions

Markup, Margin Analysis

Sales Commission Tracking Real-Time Planning Workbenches and Dashboards Industry Database Integrations (USDA, Genesis, etc.)

Revision Control and Approvals

Formula Sliding Based on Cost Targets

Single-Click Quote to Order Conversion Demand and Supply Delineation and Availability View

Formula Search Analysis New Product Request, Sampling Management Multi-level Formula/BOM Cost Rollup

Customer Favorite Items and Order History

Auto-Generation of Production Schedules Lot Potency Management and Shelf Life Control

Product Specifications

Support for Fixed, Setup, and Variable Costs







Procurement



Inventory Management



WMS



Compliance



Traceability

Vendor Management with cGMP Controls

Item. Warehouse. **Bin Master Setup** Inbound/Outbound **Transactions**

Quality Control and Assurance

End-to-End Product Tracking

Purchase Requests. **Orders, Receipts**

Lot and Serial Tracking (FIFO, LIFO, FEFO)

Wave Picking and **Directed Putaway** Non-Compliance and CAPA

Bi-Directional Lot Traceability

Approval Workflows for Purchases

Inventory Transactions and Revaluations

Real-Time Inventory Visibility

Inspection Plans and Checklist

> Complaint Management

Approval Management with Electronic **Signatures**

Real-Time Procurement Dashboard

Reorder Point Planning

Handheld Device Support for Operations

SDS (GHS), **Food Labeling**

SDS Compliance and GHS Labelling

Purchase Contract Management

Containerization and **Palletization**

Electronic Batch Ticket Integration

Standards (FDA. ISO, GMP, GFSI)

Freight Handling and **Landed Cost** Management

Catch Weight Management **Dock Scheduling** for Coordination

Batch Recall Management





Manufacturing Execution System



Production



Distribution



Work Order Execution

Production Control

Backorder Management and Partial Shipments

Chart of Accounts and **GL Structure**

Real-Time Production Monitoring

Electronic **Batch Tickets** Freight and Tax Management

Journal Entries and **Bulk Upload**

Labor Tracking and Material Issuance

Material Allocation

Sales Picking, Packaging, Shipment **Processing**

AP/AR Invoices and Reconciliation

KPI Dashboards and **Visual Displays**

Material Usage/Waste Reporting

Bill of Lading Generation

Budgeting and Cash Flow Management

Non-Conformance Reporting

Labor and OH Reporting

Sales Order to **Shipment Tracking**

1099 Processing

Barcode/RFID Integration

Batch Costing, Efficiency, Yield and **Cost Variance Analysis**

HazMat Documentation Support

Multi-Company Financial Consolidation





User-Friendly Interface BatchMaster's intuitive, role-based UI ensures adoption across

- Real-time dashboards and alerts
- Customizable views by user or department

departments—from formulation teams and QA to finance and operations. Our webbased, intuitive interface includes:

• Drill-down reporting for better visibility and faster decision-making





Nutraceutical-Focused Features

Unlike generic ERP systems with bolted-on features, BatchMaster Nutraceutical Edition is purpose-built for the nutraceutical industry, addressing its complex demands for precision, regulatory compliance, and scalability. Our robust ERP offers specialized capabilities to streamline formulation, ensure traceability, and support growth in a highly regulated environment.

Formulation Management



- Create potency-based formulations that align with label claim requirements
- Automatically select and calculate ingredient quantities based on potency percentages
- Auto-generate Supplement Fact Sheets and manage complex multi-level BOMs—all within a single screen
- Define dosage forms including soft gels, tablets, powders, and capsules for accurate batch planning
- Manage multiple packaging formats for the same formulation to support diverse market and client needs
- Easily substitute raw materials with full impact tracking and compliance control
- Embed manufacturing instructions directly into formulations, including mixing speeds, RPMs, temperatures, and validation steps



Batch Production Management



- Handle campaign, super batch, and sub-batch scenarios across multiple lines or facilities
- Track co-products and by-products generated during production for improved resource utilization
- Generate Electronic Batch Records (EBR) and Master Batch Records (MBR) compliant with FDA 21 CFR
- Monitor production stages in real-time and track resource utilization, ingredient consumption, and process status

Manufacturing Execution System (MES)



- Execute SOPs electronically using checklist-based workflows for standardized, error-free operations
- Capture precise batch weights and material measurements using integrated Electronic Weigh Sheets
- Ensure procedural compliance and traceability on the shop floor with real-time production execution tools

Integrated Quality Control and Assurance



- Built-in QC and QA modules ensure real-time, in-process quality checks (e.g., disintegration, hardness, weight)
- Manage COA generation, non-conformances, AQL, CAPA, stability testing, and lot re-certification
- Track quality by raw material, intermediate, and finished product, with multi-level roll-up testing
- Maintain critical quality documents with version control and secure approval workflows
- Track shelf life and expiration with system-generated alerts to minimize risk and ensure compliance





Regulatory Compliance Management



- Built-in tools for FDA, cGMP, FSMA, 21 CFR Part 111 and 11, and other regulatory frameworks
- Control and manage label claims, SOPs, deviations, audits, and adverse events from a central location
- Automate generation of compliance labels, COAs, and quarantine/release documentation

Inventory Management and Picking



- Gain real-time visibility into raw materials and finished goods across multiple locations
- Track inventory using FEFO and FIFO picking methods, along with material expiry and blending compatibility
- Support key material attributes such as potency, catch weight, varying units of measure, and lot classifications
- Leverage advanced planning tools like MPS and MRP to align procurement and production with demand, expiration dates, and supplier lead times
- Improve inventory accuracy and warehouse productivity with mobile warehousing using RF-enabled handheld devices
- Fully integrate with electronic scales, barcode scanners, and mobile WMS for efficient inventory movements and adjustments



Lot Traceability and Recall Management



- Maintain bi-directional traceability from raw material to shipment
- Perform one-click product recalls with complete visibility into materials, blends, and packaging components
- Audit-ready lot history for compliance, accountability, and customer confidence

Allergen and Ingredient List Management



- Automatically track allergens at the ingredient and batch level to ensure safety and compliance
- Generate ingredient lists based on weight or volume percentages for accurate labeling

Certification Tracking



- Track certifications such as Halal, Organic, Non-GMO, and Kosher with expiration monitoring
- Ensure compliance with market-specific requirements through automated certification management

Advanced Costing and Viability Analysis



- Incorporate ingredient, labor, packaging, and other costs into comprehensive costing models
- Perform "what-if" costing analysis and margin checks, integrated with CRM for seamless quote generation





Product Development Lifecycle Management (PLM)



- Manage formulas, packaging specs, label claims, SOPs, and inspection plans during new product development
- Support pre-approvals and rejections to streamline the product development process

Blending Capacity Optimization



- Automatically adjust inventory and production plans based on blending capacities
- Optimize resource allocation for efficient campaign production in nutraceutical manufacturing

Contract Manufacturing and Subcontracting Management



- Supports both models: customer-supplied ingredients and subcontracted operations
- Tracks consumption, inventory, and reporting across involved parties

Complaint Management and Adverse Event Tracking



- Built-in workflows to manage complaints and adverse events
- Supports investigations and recalls with one-click traceability





GMP Validation and Control



- Enforce validated processes and ensure full cGMP compliance across production operations
- Maintain detailed Batch Manufacturing Records (BMRs) for audit readiness and long-term regulatory storage
- Select and manage only qualified vendors for GMP-controlled materials
- Track, document, and resolve deviations in real time to stay within defined quality and regulatory thresholds
- Support harmonized material movement with clear quality roles and workflow controls

Customer Portal Capabilities

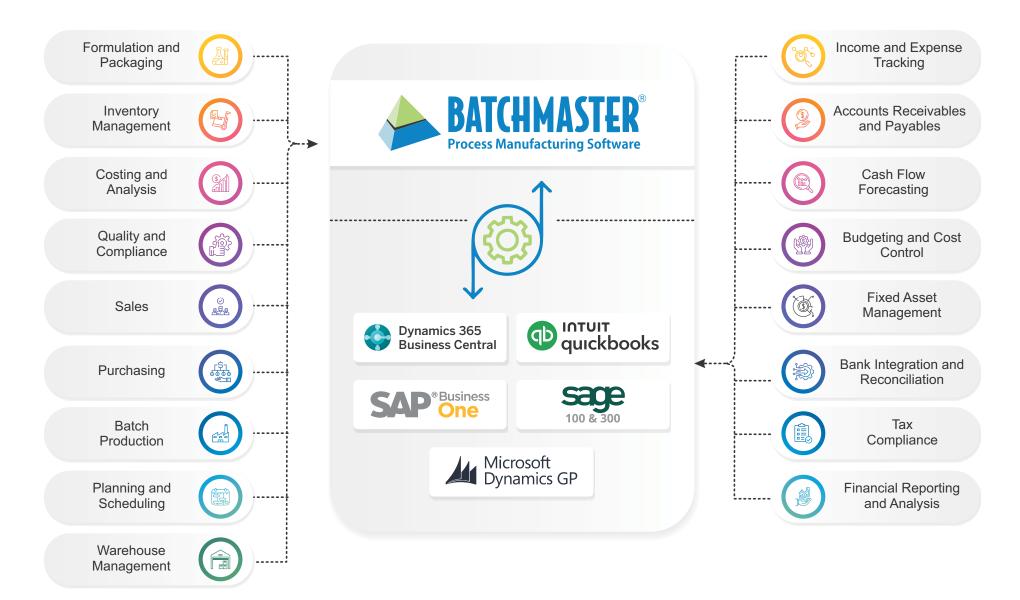


- Allow B2B customers to place purchase inquiries and sales orders independently
- Enable real-time visibility into order status, invoices, quotations, and delivery notes through a centralized portal
- Support 24/7 access for contract manufacturing or private-label clients to monitor their order flow, documentation, and shipment schedules





Seamlessly Integrates with Leading Financial Applications









BIO-BOTANICA® INC.

Customer Spotlight: Bio-Botanica[®] Inc.

"

BatchMaster has given us the transparency, control, and compliance tools that our nutraceutical manufacturing operations demanded. It's helped us modernize while staying true to the quality and tradition our customers expect.

James Madden

Chief Operating Officer, Bio-Botanica Inc.

77





Why Bio-Botanica® Chose BatchMaster ERP?

Bio-Botanica selected BatchMaster ERP for its nutraceutical-specific formulation management, real-time inventory tracking, embedded quality control, and built-in compliance tools to meet stringent FDA and cGMP requirements—all within a fully integrated, easy-to-use platform.

The Results:

- Centralized and streamlined formulation and batch production management
- Real-time visibility into raw material inventory, production, and compliance data
- Automated quality control at every stage—from raw materials to final product
- Complete lot traceability for faster audits and efficient recall management
- Reduced manual documentation with electronic batch records (EBR)
- Faster product development cycles with accurate costing and version control
- Strengthened ability to meet regulatory mandates and customer quality expectations

Watch the Bio-Botanica Story

The Challenge

Bio-Botanica, a leading manufacturer of botanical extracts and nutraceutical ingredients, faced challenges managing the increasing complexity of production. regulatory compliance, and quality assurance. Manual processes and fragmented systems made it difficult to ensure traceability, maintain compliance, and streamline large-scale production efficiently.



Key Benefits of BatchMaster Nutraceutical Edition

Nutraceutical manufacturers operate in a high-stakes environment where precision, compliance, and efficiency are critical to success. BatchMaster Nutraceutical Edition is a specialized ERP solution crafted to tackle these challenges head-on, delivering measurable benefits that transform operations.



Operational Efficiency

Streamline every stage of your production cycle, from formulation to fulfillment by:

- Reducing manual work with integrated modules and automated workflows
- Eliminating redundancies across purchasing, manufacturing, and inventory
- Monitoring performance in real time and respond proactively to bottlenecks



Regulatory Confidence

Stay audit-ready and compliant with evolving global mandates by:

- Managing compliance with FDA, cGMP, FSMA, and 21 CFR Part 11/111
- Automating documentation and batch records for complete traceability
- Ensuring product label accuracy and supplement fact integrity







Consistent Product Quality



Faster Product Development

Deliver safe, effective products every time by:

- Embedding QA/QC at every production stage, from raw material to final packaging
- Generating COAs and validate specifications
- Minimizing rework and recalls through early nonconformance detection

Launch new products with confidence and speed with:

- Centralized control over formulas, packaging, and label claims
- Built-in PLM features helping you to manage approvals, SOPs, and vendor sourcing
- What-if costing tools allowing R&D teams to assess viability from the start



Improved Customer Satisfaction

Deliver what your customers want—on time and in full with:

- Real-time inventory visibility improves order accuracy
- Automated scheduling and production planning ensure reliable delivery
- Integrated CRM and customer complaint tracking enhance responsiveness







Experience Nutraceutical Manufacturing, Reinvented.

BatchMaster Nutraceutical edition empowers nutraceutical companies to take full control of their formulation, production, compliance, and quality management processes—all from a single, purpose-built platform.

Whether you're scaling up, launching new products, or navigating complex regulatory environments, BatchMaster is your trusted partner in growth and compliance.

Schedule a Personalized Demo

See BatchMaster Nutraceutical Edition in Action

Contact Us to Learn More

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eWorkplace

