



Premier Research Labs' Move to BatchMaster is a 'Natural' Fit

Customer
Premier Research Labs

Industry
Nutraceuticals

Location
Austin, TX USA

Users
137

Solution
BatchMaster ERP
with SAP Business One

Highest Standards in Ingredient Selection & Software Investment

With the growing demand for nutritional products and dietary supplements, consumers are looking more closely at the product's natural ingredients, including the binders and fillers contained within their nutritional products and supplements. Premier Research Labs (PRL) is known internationally as the foremost manufacturer of excipient free nutraceuticals & super food concentrates. Excipients are typically non-nutritive binders or the 'glue' used in the manufacture of dietary supplements and being excipient-free is one of the

distinctions that set PRL apart from manufacturers of similar products. These high quality standards, along with their strict FDA compliance requirements drove PRL's decision to invest in BatchMaster ERP for SAP Business One to run its manufacturing operation. "Investing in BatchMaster ERP was the most obvious decision to complement our requirements and high standards. We needed a solution that was a 'natural fit' to our business and that's what we discovered with BatchMaster ERP," shared Andrea Drummond, Project Manager of PRL.

PRL's Need for a Comprehensive Solution

Over the last several years, as PRL's business continued to grow, management realized that relying on their existing, outdated ERP system to manage formulas, manufacturing and financials was not going to move the company forward. "Our old solution was customized to the max so as our needs grew, upgrading was completely out of the question," indicated Drummond.

"Departments were having trouble sharing data and we recognized that the system's inefficiencies were impacting collaboration across all of our departments." Andrea stressed that BatchMaster was ideally suited for their business and came standard with many of the features needed to run their operation more cohesively. "We especially liked that BatchMaster ERP with SAP Business One ran on the SAP platform, providing one unified solution," stated Andrea.



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Andrea Drummond, Project Manager

“This fact along with the systems flexibility to run Material Requirements Planning (MRP) and Master Production Schedule (MPS) based on two distinct databases were two of the key factors that helped us make our decision to invest in BatchMaster ERP.”

Increasing Manufacturing Efficiency for PRL's Customers

To accommodate customer buying needs, PRL's inventory is divided into two distinct databases, representing their retail products sold both directly and by various health-related stores and their wholesale products sold under Premier Research Labs label and other private labels. “Our ERP solution needed to be able to accommodate our database structure where inventory and customers are distinct yet most of the product formulations and production schedules are shared,” stated Drummond. “Our manufacturing schedule needs to have visibility into customer's orders from all sources and produce an accurate master production schedule.” In addition to this, the nature of PRL's business requires the purchase of many

natural ingredients which begin as whole foods. Many of these purchases are seasonal in nature. Drummond continues, “One of the critical pieces of BatchMaster was its ability to support our extensive MRP needs. If we don't have excellent control on production and order demand, we could have back-orders that aren't meeting our customer ship dates and this is unacceptable. Our ERP solution is a key component so we can consistently fulfill our customer orders on time.”

Meeting Quality and Compliance Needs

In addition to PRL's seasonal ordering needs and complex MRP requirements, Drummond revealed some additional benefits they see with BatchMaster. “BatchMaster gives us the ability to track our extensive quality control tests, target values and results better from purchases throughout manufacturing and product sales. The solution also offers bi-directional lot traceability supporting fast recall reporting,” Drummond states. “Before we had BatchMaster, there was no easy way to track a recall. In any mock recall done with our old solution, it required hours of report generation. Now we can generate a mock recall quickly in a fraction of the time and with confidence.” As the Project Manager for the implementation, Drummond revealed that the process of moving to BatchMaster was gratifying, “When you find a solution that is a natural fit, it's enjoyable to implement. Yes, I'd even say the process was fun and I'm very satisfied with the results.”

About BatchMaster Software

BatchMaster Software is a leading provider of ERP solutions that help formula-based process manufacturers streamline their operations and scale production, while reducing costs and complying with changing customer demands and ever more stringent regulatory mandates. The company delivers industry specific solutions for Food, Beverage, Nutraceuticals, Pharmaceuticals, Cosmetics, Chemicals, and other process industries. BatchMaster ERP is seamlessly embedded with SAP Business One and Microsoft Dynamics GP and integrates to QuickBooks, Sage 100 & 300 ERP, and is available on premise and in the cloud. BatchMaster Software has been serving the process manufacturing market for over 30 years and supports thousands of customers worldwide. www.batchmaster.com

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