

## BatchMaster ERP Solutions

» BatchMaster ERP comes in different editions to suit your business needs and budget.

The chart below shows the editions in which the various functional areas are provided. As your business grows, you can move easily from the “Business Essentials” edition to the “Advanced Management” edition without disruption.

| Functional Area                             | Business Essentials | Advanced Management | Product Management | Additional Licensing Costs May Apply |
|---|---------------------|---------------------|--------------------|--------------------------------------|
| Inventory Management                        | ✓                   | ✓                   | ✓ <sup>2</sup>     |                                      |
| Lot-traceability - (Serial/Lot Handling)    | ✓                   | ✓                   |                    |                                      |
| Quality Control                             | ✓                   | ✓                   | ✓                  |                                      |
| Purchasing                                  | ✓                   | ✓                   |                    |                                      |
| Accounts Payable <sup>1</sup>               | ✓                   | ✓                   |                    |                                      |
| Sales Order Management                      | ✓                   | ✓                   |                    |                                      |
| Accounts Receivable <sup>1</sup>            | ✓                   | ✓                   |                    |                                      |
| General Ledger <sup>1</sup>                 | ✓                   | ✓                   |                    |                                      |
| Formula / Recipe Management                 | ✓                   | ✓                   | ✓                  |                                      |
| Packaging Bills-of-Material                 | ✓                   | ✓                   | ✓                  |                                      |
| Process Cell Capacity Management            | ✓                   | ✓                   | ✓                  |                                      |
| Production Management                       | ✓                   | ✓                   | ✓ <sup>3</sup>     |                                      |
| R&D Laboratory Formula Design               | ✓                   | ✓                   | ✓                  |                                      |
| Costing ("What-if" Product Costing)         | ✓                   | ✓                   | ✓                  |                                      |
| Material Safety Data Sheets (MSDS) / SARA   | ✓                   | ✓                   | ✓                  |                                      |
| Operational Dashboards                      | ✓                   | ✓                   |                    |                                      |
| Customer Relationship Management (CRM)      | ✓                   | ✓                   |                    |                                      |
| Drag & Analyze Reporting                    | ✓                   | ✓                   |                    |                                      |
| Master Production Scheduling (MPS)          |                     | ✓                   |                    |                                      |
| Material Requirements Planning (MRP)        |                     | ✓                   |                    |                                      |
| Routing                                     |                     | ✓                   |                    |                                      |
| Sample Request Management                   |                     | ✓                   | ✓ <sup>3</sup>     |                                      |
| Mobile Computing                            |                     | ✓                   |                    |                                      |
| Advanced Planning & Scheduling              |                     | ✓                   |                    |                                      |
| Alert Manager / Audit Trails                |                     | ✓                   |                    |                                      |
| Business Intelligence (powered by QlikView) |                     | ✓                   |                    | ✓                                    |
| EDI   |                     | ✓                   |                    | ✓                                    |
| StarShip Shipping Management                |                     | ✓                   |                    | ✓                                    |
| Credit Card Processing                      |                     | ✓                   |                    | ✓                                    |
| B2B Web Sales Order Management              |                     | ✓                   |                    | ✓                                    |
| BatchMaster Web Portal                      |                     | ✓                   |                    | ✓                                    |
| eConnect XML integration tools              |                     | ✓                   | ✓ <sup>3</sup>     | ✓                                    |
| Demand Forecasting                          |                     | ✓                   |                    | ✓                                    |

<sup>1</sup> BatchMaster ERP includes a seamless integration to Microsoft Dynamics GP financials. Other financial software integrations are available see below for details.

<sup>2</sup> BatchMaster Product Management, designed for formulators. Contains basic inventory master data records only with costs and QA tests.

<sup>3</sup> BatchMaster Product Management **Plus**, adds basic production control. **Additional cost for Sample Management, Production Management and eConnect.**

» **BatchMaster ERP provides the complete suite of applications for the process / batch manufacturing industry:**

**Supply Chain Management**

- Manufacturing
- Inventory management
- Sales Order Processing
- Purchasing
- Warehousing / Mobile Inventory Control
- Master Production Scheduling (MPS)
- Materials Requirements Planning (MRP)
- EDI

**Accounting**

- General Ledger
- Accounts Payable
- Accounts Receivable
- Foreign Currency
- Microsoft Portal
- FRx Reporter

**CRM**

- "In-context" customer communications
  - o Sales Opportunities
  - o Service Requests & Tracking
  - o Integrated Email Sample Management communications

**Business Intelligence**

- BatchMaster BI, powered by QlikView
- Operational Dashboards

**Enterprise Resource Planning**

- Advanced Planning & Scheduling
  - o Production Scheduling
  - o Sales Delivery Planning
- Statistical Forecasting
- Routing

**Compliance**

- Regulatory Compliance, FDA, etc.
- MSDS & SARA
- Quality Control
- HACCP
- Lot Traceability
- Allergen Management
- Kosher

**Research & Development**

- Formula / Recipe Management
- Packaging Bill-of-Material
- Laboratory Modelling
- Sample Management
- "What-if" Costing

**Quality Control**

- Material Receipt
- Pre-release to Production
- In-process
- Finished Goods testing
- Pre-shipping
- Inventory re-test

**Web Services**

- Remote Sales Order Entry
- Lot Explosion
- On-line Approvals
  - o Formula Changes
  - o Sampling Changes
  - o Purchase Requisitions
  - o Purchase Indents
  - o Sales Quotations

» **Need to Integrate to your existing financial software?**

**BatchMaster<sup>®</sup> ERP** integrates seamlessly to a number of other industry-standard financial applications. Integrations are available to Sage Accpac ERP, Microsoft Dynamics SL, SAP Business One (see also "BatchMaster Manufacturing" below), QuickBooks.

» **Integrating to SAP Business One?**

**BatchMaster<sup>®</sup> Manufacturing Add-on for SAP Business One (BMM)** is a process manufacturing Add-on for SAP Business One<sup>®</sup> that allows users to harness the power of the renowned BatchMaster ERP while continuing to use the SAP Business One distribution modules of Inventory, Purchasing and Sales, and of course SAP Business One's financial modules.

» **Need R&D functionality, or Formulation / Production Control Only?**

**BatchMaster<sup>®</sup> Product Management (BPM / BPM+)** provides the formulation and production functionality required as either a stand-alone application, or with integration to Tier I or other systems.



For more information about BatchMaster Software, Inc., contact [sales@batchmaster.com](mailto:sales@batchmaster.com)

24461 Ridge Route Drive • Suite 210 • Laguna Hills, CA 92653 • 949-583-1646 • [www.batchmaster.com](http://www.batchmaster.com)

Copyright © 2000-2009 BatchMaster Software, Inc., a division of eWorkplace Solutions, Inc. All rights reserved.  
All other trademarks and registered trademarks are the property of their respective companies.